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## EDC's G.O. Contracts Program Brings \$49 Million To Space Coast Companies

**Space Coast, FL (March 19, 2018)** –The Economic Development Commission of Florida's Space Coast's (EDC) G.O. Contracts program, a tool for small to medium sized businesses to seize government contracting opportunities, has brought \$49 million in contract awards to more than 40 small businesses throughout the county, and that number is expected to grow.

First introduced in 2016, the G.O. Contracts program combines online access to a comprehensive government contracting resource with personalized training and targeted reports.

"G.O. Contracts provides a great way to obtain daily streamlined opportunities that we would not otherwise be able to find," said Karen Gregory, president and CEO of HRSS Consulting Group. "G.O. Contracts pulls it all together for us. We've incorporated it into our daily review, so we don't miss a beat."

Currently, 50 small and medium sized companies across the Space Coast use G.O. Contracts, 82% of which use the system daily or weekly. With access to federal, state, and local contract opportunities, this powerful bid monitoring system is a vital tool for an array of businesses. Furthermore, due to the success of the program, additional user licenses have been extended through September 2018, which will allow for more companies to grasp opportunities through this successful program.

In a recent survey:

- 90% of users find targeted bid notifications provide a streamlined list of qualifying opportunities
- 83% of users have found one or more opportunities on which to bid
- 91% of users have found the system to be a valuable tool for their business

"The EDC introduced the G.O. Contracts program to enhance the ability of our small and medium sized companies to find, and win, new contracts," said Lynda Weatherman, president and CEO of the EDC. "With such a significant impact in such a short time, we are confident it will continue to be a success and bring new opportunities for Brevard's small and medium sized businesses."

To learn more about G.O. Contracts, and to see a video of the companies who have seized opportunities through this program, visit [www.SpaceCoastEDC.org/GO](http://www.SpaceCoastEDC.org/GO)

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### **About the Economic Development Commission of Florida's Space Coast**

The Economic Development Commission of Florida's Space Coast (EDC) is dedicated to attracting new business and investment and expanding existing industry throughout the Space Coast, influencing change on government laws and regulations affecting economic development, promoting the Space Coast to encourage new investment, supporting efforts of Space Coast military installations, and relaying new programs and procedures to assist manufacturing and high-tech companies. The EDC is a private, not-for-profit coalition whose stakeholders are business leaders committed to the economic growth and stability of Florida's Space Coast. Visit [www.SpaceCoastEDC.org](http://www.SpaceCoastEDC.org).

### **About G.O. Contracts**

A service of the Economic Development Commission of Florida's Space Coast, G.O. Contracts offers Brevard businesses simplified and speedy access to government contracting opportunities. G.O. Contracts provides data and historic business intelligence that can help companies succeed in the government contracting marketplace. All in one place, G.O. Contracts easily filters for pertinent information for options that fit each business. This user-friendly, searchable database format makes identifying and responding to opportunities time efficient — *and more effective*. Learn more at [www.SpaceCoastEDC.org/GO](http://www.SpaceCoastEDC.org/GO)